

A private equity firm providing process-driven and growth-oriented solutions for privately-held, family and founder-owned businesses

## **INVESTMENT TEAM**



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## Strategic Overview

Sidereal Capital Group focuses exclusively on lower middle-market companies operating within well-defined niches in the manufacturing and industrial services sectors. In particular, we specialize in situations where we represent the first institutional investor in smaller, family-owned or founder-owned businesses that have been limited by existing resources. We offer a collaborative approach for management teams and support them in the transformation of their businesses through strategic guidance, leadership development and process improvements.

## **Investment Profile**

**Operating Criteria** 

- \$3 \$10 million of EBITDA
- EBITDA margins in excess of 10%

Transaction Size

- \$15 \$60 million in enterprise value
- No minimum for complementary acquisitions

**Investment Amount** 

• \$8 - \$25 million in equity

**Target Sectors** 

- Manufacturing
- Industrial Services

Transaction Profile

- Inter-generational transfer of family-owned businesses
- Ownership consolidation within disparate investor base
- Implementation of industry consolidation strategy
- Executive-led transactions
- Non-core corporate carve outs
- Complex situations requiring non-price considerations

Geography

United States and Canada



## Representative Investments



INDUSTRIAL ADHESIVES
ACTIVE

Palmetto Adhesives formulates, manufactures and distributes hot melt and waterbased adhesives for the packaging, paper converting, non-wovens, graphic arts, product assembly, and general purpose industries. The company offers a broad catalog of several product lines to meet the individual needs of its diverse clientele of small and mid-sized, food, beverage and consumer product suppliers.



EWASTE+ offers full-spectrum IT asset disposition services including onsite collections, data sanitation, product refurbishment, hard-drive destruction, resource recovery and chain of custody documentation. Since 1995, the company's activities have diverted over 200 million pounds of electronic waste from disposal in landfills - all while rigorously adhering to federal and state regulatory compliance.



APPRAISAL MANAGEMENT SERVICES

ACTIVE

Lenders Valuation Services is an appraisal management company providing independent residential property valuations for mortgage originators and lenders. The company is able to draw upon a panel of over 4,100 of appraisers providing deep local knowledge in communities across 10 states within the Western U.S.



**ACTIVE** 

CashTech Currency Products is a leading independent provider of maintenance and product solutions for currency and payment processing equipment to financial institutions, retailers, cash in transit, and gaming companies in the U.S. and Canada.



FLEXIBLE PACKAGING
EXITED

Flexo Transparent provides multi-colored flexible packaging including customprinted rollstock, laminations, bags, pouches and stretch sleeves primarily for food grade and retail consumer products with a focus on private label accounts with short to medium-sized production runs.



ENGINEERED PERFORMANCE COATING
EXITED

U·C Coatings manufactures and distributes branded specialty coatings including wood sealers, marking paints, waterproofers and other protective coatings. Its flagship ANCHORSEAL® products are wax-based emulsion end sealers, designed to prevent splitting and degradation of freshly sawn, high value hardwood logs and lumber during processing.



VanDeMark is a leading producer of specialty, intermediate, and catalyst chemicals utilizing phosgenation chemistry. Its products are used in a diverse set of end markets including paints and coatings, pharmaceuticals, plastics and polymers, sealants and adhesives, and agricultural applications.